### **About our Company**



### ompany Profile:

Mitchell Anthony Capital Management is a private, boutique investment firm who has helped our clients grow and protect their wealth since 1991.

### **Key Offerings:**

- Personal wealth management
- Proactive investment strategies
- Proprietary research
- A professional team
- · Fee-only services

### **Distinguishing Values:**

- Passion for excellence
- · Strategic focus
- · A disciplined process
- · Prudent risk management
- Comprehensive client care
- Superior long-term performance
- Sound judgment
- Objective Analysis

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# In the News

# heck out the MACM Team's Blogs

If you have't already, check out the MACM team's new blogs. You'll find them full of up-to-date commentary on everything from finance and economics to politics and current events.

The Intuitive View by Mitchell Pletcher macmblog.com

**Long Story Short** by Kyle Aron thelongstoryshortblog.com

The Starving Market by Dane May thestarvingmarket.com

### Economic Review & Outlook

## **E** conomy Stays Strong but Risk Assets Move Lower Again

The US Economy has found a way to seems to be waning avoid recession despite a record rise in interest rates.

Consumption in the US economy has remained resilient despite a record rise in Here good news on interest rates and the highest inflation in 40 years. This is somewhat unexplainable but likely tied to the fiscal stimulus that was poured into the US economy in a plentiful manner by the U.S. Congress rapidly to avoid sigas it worried about getting the economy back on its feet after Covid. Investors and strategists seemed almost certain that the US economy was headed for recession in the first half of 2022 as the FED began to raise rates aggressively, however after two quarters of negative GDP optimism for economy growth has sprung back to life and the 3rd quarter is expected to be positive with over 2.5% GDP. Actually the US economy was never seemingly in recession despite the negative growth. Unemployment has remained at near record lows and with it came a return to strong consumption. That's the positive spin, however as we all know inflation is out of control values of all risk assets as well as con- stayed shockingly strong. sumption and employment.

The Fed has been at work raising rates and investors have been doing it right along with the Fed. Mortgage rates have risen from 2.5 to over 7% currently (pg. 5, fig. 1). Surprisingly housing has not lio fell only 1% in the third quarter busted and consumer spending has 17% decline in the second quarter. continued to grow. Strong Employment seems to be the backbone of the economic resilience. Consumers still have liquidity from Covid stimulus, though it

based upon a notable increase in credit usage.

economic growth is bad news for our inflation problem as inflation needs to cool nificantly higher rates and the economic slowdown has not ar-



Mitchell Anthony President Chief Investment Officer

rived as thought and is truly needed!

### Financial Markets react poorly to the sticky inflation.

Investors are clearly bracing for an economic bust and risk assets have declined significantly over the last year as this inflation problem has accelerated. Stocks have declined 20 to 25%, bonds have declined 20 to 35% and REITs are off over 30% as well. The decline in stocks paused in the third quarter as confidence developed that the inflation problem might and central bankers are in the position resolve easily. However that confidence is of busting it even if it means busting the all but gone as employment trends have The rally in stocks in July and August ended in September and stocks first fell abruptly but the pace of decline in stocks now is decelerating. The S&P 500 fell 4.9% in the third quarter after declining 16% in the second quarter. MACM's dynamic growth portfolio fell only 1% in the third quarter after a

(continued on pg. 2)

# **Economic Review & Outlook (continued)**

(continued from pg. 1)

Energy and consumer discretionary stocks performed the best in the third quarter with modestly higher returns. Communication services and REITs were the worst performers in the quarter losing double digits.

Fixed income has not been a haven for risk adverse investors. In fact fixed income has performed for the most part substantially worse than equity securities. Intermediate treasuries fell over 10% during each of last 3 quarters for total loss of 36%. Mortgage bonds, Corporates, and Junk bonds all did better than treasuries but still lost low single digits!

The commodity markets which were red hot in 2020 and 21 have turned cold in 2022. Speculators seem to be leaving commodities and now real supply and demand forces are at play supporting these markets. Volatility seems to be waning as these traders fade but for the most part markets have went lower for commodities in general. Year-over-year oil has lost all of its gain and it's mostly flat with prices of one year ago. Lumber is down 38% year-over-year and likewise copper down 20% and steel down 60%. This decline in commodities has seemingly set the stage for lower prices for durable goods. Gasoline prices nationwide are mostly flat or lower but in California gasoline prices have remained quite high because of refining capacity problems and a shift to a winter blend of gasoline that is required by the state.

# Are Yields of Risk Free Assets High Enough to Draw Investor Interest and spark further declines in Stocks, Bonds and Real Estate?

Yields on various fixed income securities have risen significantly this year with two-year treasuries yielding well over 4% and 10 year treasuries yielding 3.8%. Most money market funds are now returning 3% or more ending over two decades of near 0% returns for cash investors.

Are these yields high enough to draw significant investor attention? The answer is probably no. So what level of yield is enough? A historical review makes us believe that the inflection point for a change in asset allocation from risk assets to non-risk assets generally requires a 5% or more absolute return on cash or fixed income, or a 3% real returns.

How high are risk free yields now? Nominal and Real yields on treasuries are still quite low especially considering the level of inflation. Real yields are negative 2% with inflation of 6% and nominal treasury yields are close to 4%. That is probably just not enough to draw investors into fixed income for anything more than a trade. The buy-and-hold investor will generally not accept a return that is less than inflation and under 5% total yield.

### **The Outlook**

This is the most difficult time in history to try to forecast the direction of the economy and the financial markets because of a very benign inflationary environment that has existed for over 50 years. There is no recent data to evaluate on how markets and the economy work through a significant inflation cycle. However one thing is clear either Inflation or the Economy is going to break. There is tremendous resolve by the Federal Reserve to break the back of this inflation and they will not rest until inflation has been re-anchored back at 2%. This is great news for investors as it will cause investors who have left risk assets to return.

### The Economy.

The US economy has significant economic momentum from the stimulus that was poured into it in 2020. The Fed has been working hard to mop up over \$2 trillion of unneeded stimulus but he has yet to make a dent in this significant pool of cash that was handed out at a very cheap cost or in some cases free to consumers and businesses. Clearly the feds work with higher interest rates are working to break consumption but we just haven't seen anything significant occur yet. Mortgage rates have climbed over 100% from 2 ½% last year to approximately 7% today. This has certainly slowed real estate transactions and prices of homes and commercial and industrial property are just starting to begin to break under the load of higher rates. Interest rates now for mortgages are at approximately the same level they were in 2007 just before the housing industry busted wide open in 2009. That was the worst cycle for real estate history has ever seen. It's unlikely that will repeat but clearly real estate will at best be on a plateau or a steady decline for the next few years.

### Inflation.

While it seems likely that inflation is on the cusp of a big correction, the decline has not materialized. Instead the inflation has been sticky particularly in areas like shelter, entertainment, travel, leisure, food and energy. These are all tied closely to consumer spending which is propped up because of strong employment. Some cracks in the employment picture have just started to develop with this weeks JOLTS data point showing fewer jobs than any point in the last year. (pg. 5, fig. 2) Job layoffs are now materializing and we have seen layoffs in the mortgage and credit card processing businesses as well as layoffs and freezes across much of the tech landscape. Both Facebook and Netflix have announced layoffs.

A decline in wealth would certainly change the landscape for inflation and has already begun to play out with over a 60% decline in bitcoin and other crypto currencies along with 20 to 30% declines in stocks and bonds. Wealth drives consumption and as wealth declines consumption should decline with it and prices. We may be on the eve of a bust in home prices that would change the inflationary picture dramatically. Home prices seemingly are already down 5 to 10% from their peak. Some investors are opting to rent homes they don't need rather than sell them adding to capacity which should in turn reduce shelter costs.

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# **Economic Review & Outlook (continued)**

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Vacancy rates for commercial and industrial property are climbing and we anticipate a significant fall in the value of these areas of real estate. Package delivery and freight companies have reported significant declines in demand for shipping and prices are coming down as a result. Big-box retailers produced far too much last year and are stuck with significant amounts of inventory leading to price cuts on these durable goods.

Countering these trends for lower prices are policies from Congress to keep more stimulus coming to the US consumer. Biden's decision to forgive thousands of dollars in student debt is inflationary. California is in the midst of handing out stimulus to help consumers pay for gas for their cars. Fiscally there is too much free money in the economy already and the last thing we need is more free money added to the current pile the central bank is trying to mop up.

### The Outlook - Markets.

The outlook for the financial markets is still challenging with the inflation storm still overhead. Fixed income markets have been hit directly by the central banks action to raise rates and bond investors have seen the worst year in a decade for intermediate or long-term bond losses.

### Fixed income

- Yields likely near a top but 100 basis points higher is possible to early to buy bonds longer than 2 years.
- Fed seems intent on keeping rates high until inflation breaks, (still not clear exactly what they are looking for on inflation and where the final destination of rates will be.)

### **Equities**

- Earnings yield of stocks is high relative to Bonds creating value and support for current prices.
- American companies perhaps most attractive globally as other countries have worse inflation/energy problems and are not acting as aggressively (in central bank terms) to fix
- Speculative premium is gone in secular growth stocks and they seem to offer good value.
- Leadership likely in areas that will see rising estimates for earnings (Oil & Gas Producers, Electric vehicles, Healthcare, REITS)

We are optimistic that the markets will survive this storm that is still overhead and believe the current June lows will hold without significant downside from here. Optimism will likely come later this week with the CPI and PPI report. As the inflationary cycle ends both equity and bond markets will make new highs.

# mose Patrice

# Table 1: Stock & Bond Market Returns 9/30/2022

	Quarterly Change	Trailing 12 Mos		Quarterly Change	Trailing 12 Mos
Large Cap Growth (IWF)	-3.5%	-22.7%	Small Cap Value (IWN)	-4.6%	-17.9%
Large Cap Value (IWD)	-5.6%	-11.4%	Small Cap Growth (IWO)	0.4%	-29.2%
Europe Asia Far East (EFA)	-10.4%	-25.1%	Emerging Markets (EEM)	-13.0%	-29.1%
Invest Grade Bonds (LQD)	-6.2%	-20.9%	High Yield Bonds (HYG)	-1.7%	-14.6%
Interm Treasurys (IEF)	-5.7%	-15.6%	Mortgage Bonds (MBB)	-5.6%	-14.2%

Source: Bloomberg, Barclay's Global Investors ETFs. Actual performance including dividends.

# Table 2: Real Estate & Commodity Returns9/30/2022

	Quarterly Change	Trailing 12 Mos		Quarterly Change	Trailing 12 Mos
DJ US Real Estate (IYR)	-10.5%	-18.2%	DJ Commodity Index (DJP)	-1.9%	12.5%
Int'l Real Estate (IFGL)	-14.3%	-29.8%	Goldman Commodity (GSG)	1.5%	22.1%
NAREIT Residential (REZ)	-9.2%	-13.8%	Gold (GLD)	4.1%	-5.8%

 $Source: Bloomberg, Barclay's \ Global \ Investors \ ETFs. \ Actual \ performance \ including \ dividends.$ 

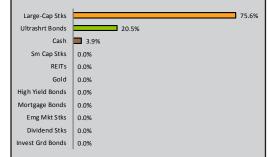
# MACM Managed Accounts

### **Growth Portfolios**

### **Dynamic Growth**

### (Qualified Accounts)

A dynamic blend of stocks, bonds, commodities, REITs, and cash for growth investors with a bias toward timely asset classes.



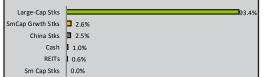
### Growth

A portfolio of large- and mid-cap US stocks that are industry leaders with strong brands and timely products.



### **Diversified Equity**

A global, all-cap equity portfolio following economic trends across capitalization and geographic ranges.



### **Focused REIT**

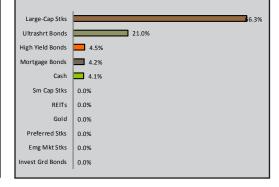
A portfolio of companies whose primary business is owning and leasing real properties.

### **Balanced Portfolios**

### **Dynamic Growth & Income**

### (Qualified Accounts)

A portfolio of stocks, bonds, and cash for moderately-conservative investors seeking income and growth with relative stability.



# **MACM Research Spotlight**

# The Rents are too Darn High!

With all eyes on inflation these days, it's helpful to dig into some of the biggest contributors for perspective on where inflation might be heading. The cost of "shelter" is far and away the highest weighted component of CPI, clocking in at more than a 30% weight of the total CPI number. Interestingly, the shelter component of CPI isn't so straightforward a measurement – that is; it's not something like a strict measure of home price appreciation. At the moment, shelter inflation is still increasing at an increasing rate. Can this continue? Let's dig in to some of the more interesting nuance of shelter inflation, and look for signs of what might be in store for this sizable component of CPI and other key takeaways.

#### <u>CPI Shelter Inflation - the Nuts & Bolts</u>

To begin, let's discuss how CPI calculates shelter inflation. Shelter inflation is measured as a function of rental prices both what people are actually paying for rent currently, and what homeowners think they could rent their property for were they to do so. A bit unexpected, right? Actual home prices are nowhere to be found. Moreover, this data is collected via survey – an actual questionnaire sent out to people asking them these very questions.

Going further, historical data shows that changes in rental prices actually lag home sale prices by approximately 12-18 months.

### Key Takeaways

So, what do we take away from this methodology? Perhaps most obvious is that increases in home prices, like the surge that happened in the earlier/middle stages of the pandemic era, didn't immediately translate into any impact on inflation. Not until rental prices began to surge in the latter half of 2021 did shelter inflation finally started to make its way into CPI.

But even then, the impact was muted as first. This is another wrinkle in the CPI methods - not all people surveyed had necessarily seen their rents increase. Indeed, as rental periods are often for 1-2 year terms, the CPI survey data wouldn't capture the fullness of rising rents until all respondents had renewed their leases at conceivably higher rates.

With this in mind, it makes sense that shelter inflation is still increasing at an increasing rate. The lag of rental price appreciation behind home price appreciation, as well as the lag in capturing all people with rental price increases, causes shelter inflation to essentially creep in over time. The most recent shelter inflation data was up 0.7% month-over-month (8.4% annualized), and up more than 6% year-over-year.

### **Outlook**

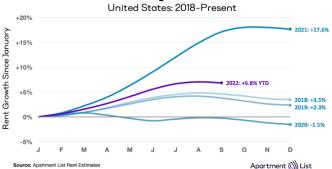
So, where do we go from here? Without a doubt, the increase in new rental prices has slowed in 2022 vs 2021 (see graph below).

Even better, home prices appear to have turned down somewhat, and new rental prices actually went negative in September on a month-overmonth basis (partially a seasonal pattern, but this didn't occur during the robust pricing in September 2021).



Kyle Aron Senior Analyst

### Annual Change in Median Rent



Unfortunately, we still have the potential for higher-priced rental renewals to keep upward pressure on shelter inflation given the methodology of CPI. Even with any new rents leveling off or declining, this might not translate meaningfully into the data for many more months.

Which leaves us in a bit of a conundrum – CPI shelter inflation is arguably a backward looking perspective on actual current inflation in the shelter market. Thus, the Federal Reserve, in their quest to combat inflation, is stuck focusing on data that may offer a fairly dated perspective on the inflationary reality (given that its largest weighted component operates with some serious lag). So as housing, a large piece of the US economic picture, is beginning to show cracks, the Fed is humming right along in raising interest rates. It would seem that this disconnect is a recipe for poor Fed policy, which may be overly tight for an extended period. This may leave the US vulnerable to a potentially deeper period of recession or slow growth in the wake of the Fed's policy. Indeed, it would seem that a more timely revised methodology to CPI shelter inflation could help better articulate the inflationary reality in the US today.

# Equity Market Spotlight: Sector Performance

	Quarterly Change	Trailing 12-Months
Consumer Disc	3.7%	-23.4%
Energy	3.2%	46.2%
Financials	-3.0%	-17.4%
Industrials	-3.3%	-15.4%
Healthcare	-5.4%	-6.4%
Utilities	-5.7%	5.6%
Technology	-5.9%	-22.9%
Consumer Staples	-6.5%	-0.9%
Materials	-7.1%	-13.0%
Real Estate	-10.8%	-17.6%
Comm Services	-12.1%	-39.2%

### 2022 Q3: Markets Continue Fall in Third Quarter

Equity markets were lower in the third quarter, as inflation prints continued to come in hot and the Fed likewise continued hiking interest rates sharply as an attempted fix. The Consumer Discretionary sector led the way, up slightly in Q3, as consumer spending data continued to come in strong. Between surplus stimulus funds, higher wages, and increased credit use, consumers are still finding ways to spend. The Energy sector remained resilient in the face of falling oil prices, perhaps also bolstered by a seemingly stronger consumer. Real Estate lagged significantly, as the rapid rise in mortgage rates effectively froze the real estate market. Indeed, real estate prices appear to be faltering and heading lower, likely following their REIT counterparts. Given the various cracks beginning to show up in the economy – job openings dropping, housing falling, layoffs – equities may well be closer to a bottom than not as we eventually break inflation and give the Fed some breathing room.

Data based upon Russell 1000 Index and GICS sectors. Source: Bloomberg Financial

## A Word from our Client Team





# Safe Assets no Longer Safe?

2022 has been an extremely volatile year across all asset classes. Whether it was Stocks, Bonds, Currencies, or Crypto you have likely seen headlines throughout the year containing words such as "Unprecedented", "Largest Ever", and "Not seen in XX years". While some of these headlines are just clickbait, we have had a very rare occurrence take place – both stocks and bonds are meaningfully down together. Since 1928, on an annual basis, this is only the 4th time it has taken place!

Year	S&P 500	10 Year Treasuries
1931	-43.84%	-2.56%
1941	-12.77%	-2.02%
1969	-8.24%	-5.01%
2022 YTD	-24.07%	-14.78%

In fact, this year's bond rout is one of the worst on record. While shorter duration bond ETF (SHY) has outperformed the SP500, you can see in the chart below that longer duration bonds (EDV) have gotten crushed, down over 40%!

These government bonds have traditionally been seen as "Safe Assets", a place investors will flee to in the event a recession is on the horizon. Typically, in a balanced portfolio, holding bonds have given investors comfort in the event their stocks were to significantly fall, they would see price appreciation in their bond holdings as investors ran to safety. Broadly speaking this diversification approach has worked for the past 100 years, barring these 4 occurrences. Why not now? With inflation being higher and stickier than the Federal Reserve (Fed) expected, they have been forced to raise interest rates in an attempt to curb demand and lower inflation. Bonds are particularly sensitive to these interest rates, existing bond prices decline as in-



vestors anticipate new bonds coming into the market offering investors a higher yield. These existing bonds see a decline in price in order to make their comparatively lower interest rate payments more appealing to investors. With the sell-off in these "Safe Assets" there has been no place to hide. Cash is king and likely will be until investors feel this interest rate hiking cycle is close to the finish line.

How close are we? The Fed has been very clear they are willing to let the economy feel some pain in order to crack inflation – and both equity and bond markets are reflecting that pain. If or when things get worse, the Fed will ultimately pivot from its current stance giving relief to financial markets globally. We have already begun to see other Central Banks (Bank of England and Bank of Japan) roll out support for their bond markets as problems continue to rise. European Central Bank is likely next to take action with Fed not too far behind. We will be watching the bond markets closely as investors sniff out how close we are to the much-anticipated pivot.

# **Economic & Financial Market Charts**

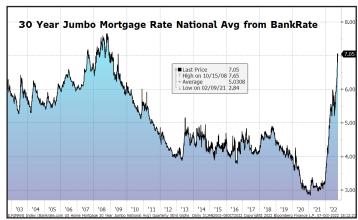


Figure 1 - Source: MACM / Bloomberg Financial Graph of mortgage rates, showing a rapid acceleration to levels now over 7%, the highest in more than a decade



Figure 2 - Source: MACM / Bloomberg Financial Graph of US Job Openings (JOLTS), showing stll elevated levels but declining rapidly in recent months